MINUTES OF THE MEETING OF
THE BOARD OF TRUSTEES OF
THE PRINTING LOCAL 72 INDUSTRY PENSION FUND
NOVEMBER 1, 2019

A quorum being present, the meeting convened at 11:00 a.m. at the offices of BeneSys/Carday Associates, Inc. in Columbia, Maryland.

Present:

Employer Trustees

Jay Goldscher, Chairman
Anthony Piccirilli

Union Trustees

Paul Atwill, Co-Chairman
Richard Barrett

Also present:

Greg Moore, Esq., O'Donoghue & O'Donoghue LLP
Jacob Szewczyk, O'Donoghue & O'Donoghue LLP
Beth Lancy, BeneSys/Carday Associates, Inc.
Reneé Parenti, BeneSys/Carday Associates, Inc.
Brian Hartsell, The McKeogh Company
Barry Bryant, Dahab Associates
Rich Cartier, Manning & Napier Advisors, Inc.

ITEM I. READING OF THE MINUTES

The Trustees reviewed the minutes of the regular Board of Trustees' meeting held on August 16, 2019, and

UPON MOTION made, seconded, and unanimously adopted, it was

RESOLVED to accept the minutes of the August 16, 2019 Board of Trustees' meeting as written.

ITEM II. INVESTMENT CONSULTANT REPORT

Barry Bryant of Dahab Associates reported on the Fund's investment performance for the period ending September 30, 2019, noting that the Fund was up 1.9% for the quarter, 14.8% for the year to date and 7.6% for the year. Domestic equity markets continue to be strong. The US dollar continued to strengthen. Unemployment decreased to 3.5%. Value performed equal or better than their growth counterparts and large cap equities continue to perform better than their smaller competitors.

As of September 30, 2019, the Fund's portfolio with Manning & Napier was valued at $11,917,688, representing a decrease of $284,571 from June. The account recorded a net withdrawal of $584,017, which overshadowed the Fund's net investment return of $299,446. During the third quarter the Manning & Napier portfolio returned 1.9%, which was 0.1% less than the 55% S&P 500/45% Aggregate Index's return of 2.0% and ranked in the 6th percentile of the Taft Hartley funds for the quarter. Over the trailing year, the portfolio returned 7.6%, which was 0.2% greater than the benchmark's 7.4% return, and ranked in the 8th percentile during this period. Since September 2009, the Fund's investment portfolio returned 9.0% per annum and ranked in the 15th percentile. For comparison, the 55% S&P 500/45% Aggregate Index returned an annualized 9.1% over the same time frame.

The Fund's asset allocation as of September 30, 2019 was 51.9% allocated to Large Cap Equities, 46.1% allocated to Fixed Income, and 2.0% was held in cash and equivalents.

The Fund's portfolio returned 1.9% (gross of fees) and 1.7% (net of fees) for the third quarter.

Mr. Bryant introduced a new market update report being offered quarterly through email. He collected Trustee email addresses and will be distributing it directly to those who are interested.

ITEM III. INVESTMENT MANAGER REPORT

The Trustees welcomed Rich Cartier, of Manning & Napier, who was attending the meeting for James Herbst who was unable to attend due to the weather. Mr. Cartier reviewed the report for the quarter ending September 30, 2019. The report showed a market value of $11,919,143. The calendar year-to-date ending September 30, 2019, showed a return of 14.77% gross and 14.03%, net of fees, outperforming the blended benchmark during the same period.

ITEM IV. ADMINISTRATOR'S REPORT

A. Financial Statement – September 30, 2019 – The Administrator reviewed the financial report for the month ending September 30, 2019. The period ending September 30, 2019 showed a loss of $316,988 and total assets of $12,183,033.03. After review of the report, the Trustees

UPON MOTION made, seconded, and unanimously adopted

RESOLVED to approve the September 30, 2019 financial report as presented.

B. Delinquency & Accounts Receivable – There were no delinquent employers to report.

1. Withdrawal Liability Reports – The Trustees reviewed the withdrawal liability reports. There has been no payment from David Andrukitis since June. Fund

Counsel was instructed to send another demand letter. Regarding Harris Plus and H&W Printing, it was noted that Harris Plus is out of business and Fund Counsel is working with the attorney for H&W Printing.

C. Ratification of Bills Paid – The Trustees reviewed the bills paid from July 1 through September 30, 2019, and

UPON MOTION made, seconded, and unanimously adopted, it was

RESOLVED to approve the bills paid from July 1 through September 30, 2019.

D. Payroll Audit Status Report – The Trustees reviewed a report prepared by Calibre CPA Group. Audits were completed on Art & Negative, Mt. Vernon Printing and Local 72 in 2019. There were no deficiencies found. The Trustees chose to have audits performed on Linemark (Health), H&W Printing (Health), Doyle (Health and Pension) and H&H Bindery (Health) in 2020.

ITEM V. FUND ACTUARY REPORT

The Trustees welcomed Brian Hartsell to the meeting. Mr. Hartsell reported on the annual Rehabilitation review. Although the goal is to forestall insolvency, all reasonable methods have been exhausted. The Plan is projected to become insolvent in 2023. The Trustees were advised that he was working on the valuation and all other items that need to be done for the mass withdrawal.

ITEM VI. FUND COUNSEL REPORT

Fund Counsel provided the Trustees with an update on the mass withdrawal. A second round of letters have gone out to employers. The PBGC was notified in September and no further action is required until 2021. Fund Counsel advised the Trustees that H&W Printing has challenged the withdrawal liability assessment however he believes there is no merit to their objection and no reason to recalculate the assessment. New demand letters will be sent to H&W and Andrukitis.

ITEM VII. PENSION AWARDS

The Administrator advised that since the last meeting, the following pensions were awarded by the Pension Committee:

Michael Hammer
Normal Benefit – Single Life Annuity
Age: 65 – D.O.B. 09/29/53 – Spouse D.O.B. N/A
Past Service: -0-
Future Service: 11.40

Benefit Amount: $555.00
Effective Date: 08/1/19
Barry Harris
Normal Pro-Rata Benefit – 50% Joint and Survivor
Age: 65 – D.O.B 02/26/1954 – Spouse D.O.B. 12/02/1954
Past Service: -0-
Future Service: 8.81
Benefit Amount: $204.00
Effective Date: 06/1/19

Scott Rich
Early Reduced Pension – Straight Life Annuity
Age: 60 – D.O.B. 11/11/1958 – Spouse D.O.B. N/A
Past Service: -0-
Future Service: 23.33
Benefit Amount: $209.77
Effective Date: 07/1/19

Karen Wyatt
William Wyatt - Deceased
Pre-Retirement Death Benefit – 50% Joint and Survivor
Age: 66 – D.O.B. 03/02/1953 – Spouse D.O.B. 05/20/1955
Past Service: -0-
Future Service: 18.31
Benefit Amount: $413.00
Effective Date: 04/1/19

The Trustees, after review and discussion of the above pensions, and

UPON MOTION made, seconded, and unanimously adopted

RESOLVED to ratify the pensions listed above.

The Administrator advised the Board that there were two pending applications.

ITEM VIII. NEXT MEETING DATE

The next regular meeting of the Board of Trustees will be determined at a later date.

ITEM IX. ADJOURNMENT

There being no further business to come before the Board of Trustees, the meeting was adjourned at 11:55 a.m.

Respectfully submitted,

Beth Lancy,
Acting Secretary

Jay Goldscher, Chairman

Paul Atwill, Co-Chairman